



Sales Representative with high drive and exceptional collaboration skills

We are seeking a Sales Representative in the Netherlands for our two brands.

Queen® Genetics focuses on developing and producing cuttings and young plants, shipping to more than 75 countries worldwide, while Queen® Flowers produces and sells finished plants to retail and garden centers. From our office in Honselersdijk we support all our activities in Benelux. We are looking for a dedicated Sales Representative to ensure that the processes around sales and logistics are running smoothly. As Sales Representative you will assist with communication and daily sales to our customers, create leads, acquire new customers and will always be in close collaboration with our team in Denmark, Türkiye and our Brand Partners in the Netherlands.

Key responsibilities:

- **Order processing and handling:** Handle order reception, processing, and tracking, ensuring accuracy and timely updates.
- **Sales:** Prepare offers, manage inquiries, and support sales activities.
- **Create leads and acquire new customers:** For Queen Flowers you will expand our market in our Cutflowers and focus on the sales of potted plants of our Dutch Brand Partners. With our growing team, you are responsible for ensuring our growth in Europe.
- **Logistics coordination:** Coordinate logistics and shipments, ensuring efficient delivery, and stream-lined procedures.
- **Customer engagement:** Provide product information, assist with product selection, follow up on leads, and ensure customer satisfaction through proactive post-sales support.

Qualifications:

- You are an outgoing, sales-oriented person with a strong passion for business and customer service. You see opportunities, are a go-getter and stay motivated to reach your targets. You thrive in a dynamic sales role and enjoy taking responsibility from day one, supporting our sales manager and driving administrative tasks.
- You have strong multitasking and communication skills and excel at managing complex processes involving multiple stakeholders and tight deadlines while maintaining high standards.
- You are driven, proactive, and looking for a role that offers growth over time.
- You are proficient in English and Dutch.

Interested in working for a global company?

You will join a family-owned business in rapid development, leading the industry. Our company culture is marked by passionate employees, high professional knowledge, and innovation. The tone is informal and direct, and we work across borders, maintaining close contact with all our colleagues. There are 140 employees at the headquarters in Hinnerup, Denmark. In the Netherlands, you will work closely with 2 other Dutch colleagues in our office in Honselersdijk. Together you will build further on the expansion. We also have branches in Türkiye, Vietnam, and Canada

Application

Does this sound interesting? Send your application and CV to apply-nl@queen.dk, marked "Sales Representative." Applications are reviewed continuously, and the position will be filled once we find the right candidate. For questions, contact us via the email above.

